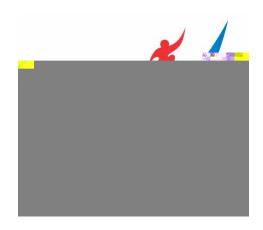




# 27th Annual Goldman Sachs Global Healthcare Conference Presentation



June 13, 2006 Eisai Co., Ltd.





#### **Safe Harbor Statement**

- Materials and information provided during this presentation may contain socalled "forward-looking statements." These statements are based on current expectations, forecasts and assumptions that are subject to risks and uncertainties which could cause actual outcomes and results to differ materially from these statements.
- Risks and uncertainties include general industry and market conditions, and general domestic and international economic conditions such as interest rate and currency exchange fluctuations. Risks and uncertainties particularly apply with respect to product-related forward-looking statements. Product risks and uncertainties include, but are not limited to, technological advances and patents attained by competitors; challenges inherent in new product development, including completion of clinical trials; claims and concerns about product safety and efficacy; obtaining regulatory approvals; domestic and foreign healthcare reforms; trends toward managed care and healthcare cost containment; and governmental laws and regulations affecting domestic and foreign operations.
- Also, for products that are approved, there are manufacturing and marketing risks and uncertainties, which include, but are not limited to, inability to build production capacity to meet demand, unavailability of raw materials, and failure to gain market acceptance.
- The Company disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.





	FY	2005		FY	′2006		
		%					
		100.0					
		17.4					
		82.6			82.8t6T0	191 <b>9</b> 8 -	19.981 00
		15.5					
		51.2					
		15.9					
		16.6					
Net Income	63.4	10.5	114	67.0	10.5	106	
EPS (yen)	221.9		115	234.4		106	

### 20 New Product Candidates in Clinical Phase

Careram<sup>TM</sup>:Immunoglobulin production inhibitor Rheumatoid arthritis Filed Inovelon<sup>TM</sup>:Sodium channel modulator Epilepsy Raheara<sup>TM</sup>:Human anti-TNF-monoclonal AB Rheumatoid arthritis Microtubule growth suppressor Cancer E7389: Phase III Clevudine: DNA polymerase inhibitor Chronic hepatitis B E2007: AMPA receptor antagonist Parkinson' disease KES524: 5-HT noradrenaline reuptake inhibitor Obesity management E5564: Endotoxin antagonist Severe sepsis

Phase | E5555: PAR-1 antagonist Acute coronary syndrome

E7070: Cell cycle G1 p1558.7(Cell01 IS5:)-i1snip930013 Tw



#### Approach to Unmet Medical Needs (1)



• E2007: Oral AMPA Receptor Antagonist

Parkinson's disease

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#### Approach to Unmet Medical Needs (2)





#### Approach to Unmet Medical Needs (3)



 E5555: Thrombin receptor antagonist inhibiting platelet aggregation and smooth muscle cell proliferation

Acute coronary syndrome: Prevention of major adverse cardiac events in acute coronary syndrome (unstable angina, non-ST elevation myocardial infarction)

- Confirmed safety, PK and pharmacological action in Phase I
- Phase II ongoing in US and Europe
- Phase I ongoing in Japan
- E2012: Gamma secretase modulator Alzheimer's disease
  - IND submitted in March 2006 to US FDA
  - Phase I study due in 1Q FY2006
  - To establish Proof of Principle in Phase I by measuring beta amyloid in blood and spinal fluids
- E7974: Novel tubulin polymerization inhibitor Cancer (synthetic analog of hemiasterlin, isolated from marine sponges)
  - Phase I ongoing in US
  - New tubulin polymerization inhibitor by binding to alpha/beta-tubulin
  - Potential for colorectal cancer: E7974 is not pumped out by P-glycoprotein that causes multi-drug resistance (MDR) and P-glycoprotein occurs in high incidence with colorectal cancer



#### Potential Market of Strategic Drug Candidates



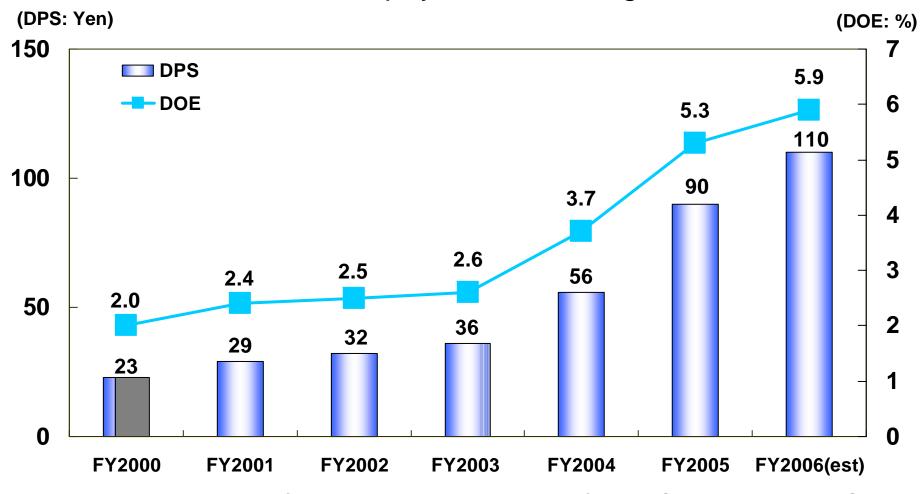
Project	Target indication	Patient population (x1,000)	Unit Price of Drug Therapy	Therapy days/year	NDA schedule & status	
E2007 AMPA receptor antagonist	Parkinson <sup>'</sup> s disease	2,450	\$16/day	270 days	FY2007 NDA (Phase III)	
	Epilepsy	5,900	\$11/day	300 days	POC to complete in FY2006	
	Migraine prophylaxis			180 days	POC to complete in FY2006	
	Multiple sclerosis (SP and RR)	610	\$100/2days	300 days	POC to start in 2QFY2006	
E5564 Endotoxin antagonist	Severe sepsis	1,960	\$6,800/course	6 days/ course	FY2009 NDA (Phase III)	
E7389 Microtubule growth suppressor	Breast cancer (Stage III and IV)	1,790		4–6 cycles	FY2006 subpart H	
	NSCLC (Stage III and IV)	430			1 <sup>st</sup> line Phase I/II to start in 1QFY2006	
	Prostate cancer	1,180	\$2,110/cycle		POC to complete in FY2006	
	Sarcoma	75			POC to start in 2Q FY2006	
	Ovarian cancer (Stage III and IV)	80			POC to start in 2Q FY2006	
AS-3201 Aldose reductase inhibitor	Diabetic neuropathy	8,300	\$2-4/day	170 days	FY2009 NDA (Phase II/III)	

This table is reference purposes only. Source: Eisai



#### **Proactive Return to Shareholders**

Seek DOE 8% for FY2011 as a mid-term target with divided payout ratio being 50%



DOE = Dividends On Equity (ROE x Dividend Payout Ratio)

**DPS = Dividends Per Share** 





## Financial Targets of Dramatic Leap Plan

	FY2005		FY2011		
	Results	%	Plan	%	CAGR* 05-11
Sales	601.3	100.0	1,000.0	100.0	9 %
<b>R&amp;D Expenses</b>	93.2	15.5	200.0	20.0	14 %
<b>Operating Income</b>	95.7	15.9	200.0	20.0	13 %
Net Income	63.4	10.5	120.0	12.0	11 %
<b>ROE (%)</b>	13.0		16		
<b>DOE (%)</b>	5.3		8		
EPS (yen)	221.9		420		